



2003 QUALIFICATION FORM

MAIL OR FAX NO LATER THAN **APRIL 21, 2003**

MAIL

Inc. 500 Awards Committee
375 Lexington Avenue, 8th Fl.
New York, NY 10017-5514

FAX

212.389.5396

ALL OF THESE CRITERIA MUST APPLY

1. Independent, privately held corporation, proprietorship, or partnership (not a subsidiary or a division)
2. Sales of at least \$200,000 in 1998
3. A five-year operating/sales history that includes an increase in 2002 sales over 2001 sales

QUESTIONS? www.inc.com/inc500/faq **E-MAIL** inc.500info@inc.com

PLEASE PRINT THE FOLLOWING INFORMATION AND ATTACH BUSINESS CARD OF CEO

COMPANY NAME _____ YEAR FOUNDED _____

STREET _____

CITY _____ STATE _____ ZIP _____

PHONE _____ FAX _____ WEB SITE _____

INC. 500 RANK: 2002 _____ 2001 _____ 2000 _____ TOTAL NUMBER OF FULL-TIME EMPLOYEES IN 1998 _____ 2002 _____
(PLEASE LEAVE BLANK IF YOUR COMPANY HAS NOT APPEARED ON THE INC. 500)

CEO/PRESIDENT MR. MS. _____ IS THE CEO THE FOUNDER? _____

APPROXIMATE % OF CEO'S EQUITY OWNERSHIP IN COMPANY _____ CEO'S E-MAIL ADDRESS _____

BRIEF BUSINESS DESCRIPTION _____

FISCAL YEAR (INDICATE MONTH ENDING)

If your company's fiscal year ends in January, February, or March, please submit revenue totals for the years 2003, 2002, and 1999. Financial companies: Substitute total income for revenue.

(month) _____ 2002: **Revenue** (total net sales) \$ _____

(month) _____ 2001: **Revenue** (total net sales) \$ _____

(month) _____ 1998: **Revenue** (total net sales) \$ _____

GROWTH % _____
(PLEASE CALCULATE GROWTH PERCENTAGE)

GROWTH FORMULA [(2002 total net sales/'98 total net sales) - 1] X 100 = GROWTH %

IMPORTANT

If you qualify, you will be contacted by Inc. 500 staff, and will need to provide substantiating documents such as audits, or reviews by outside accountants. Otherwise, tax documents may be used.

COMPANY PROFITABILITY (AFTER-TAX INCOME AS % OF SALES) NOTE: S CORPORATIONS USE PRE-TAX INCOME

CHECK ONE FOR EACH YEAR:	A) 16% OR MORE	B) 11% TO 15%	C) 6% TO 10%	D) 1% TO 5%	E) BREAK-EVEN	F) LOSS
2002	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1998	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PRIMARY REASON FOR YOUR COMPANY'S GROWTH DURING THE PAST FIVE YEARS (check one):

- the right product or service unique sales/marketing technique success of a major customer
 emerging industry acquisitions opening a new store(s) location other

Please elaborate: _____

COMPANY OFFICER'S SIGNATURE _____ COMPANY OFFICER'S NAME (PRINT) _____

E-MAIL _____ PHONE _____

ACCOUNTING FIRM _____

ACCOUNTANT'S NAME _____ PHONE _____